



Anuj Shah

Partner

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Practices:

Mergers & Acquisitions
Insurance
Private Client Practice

Education:

Diploma in Securities Law,
Government Law College, Mumbai
(2007)
LL.B., ILS Law College, Pune (2006)

Professional Affiliation:

Bar Council of Maharashtra and Goa

Anuj Shah is a Partner in the Corporate and Commercial practice group in the Mumbai office. He regularly represents corporations, financial institutions, private equity sponsors and sovereign wealth funds in a broad range of corporate matters and M&A transactions and also acts as a 'trusted advisor' to several Indian promoters on a wide range of corporate matters.

As part of a secondment programme, Anuj has also worked in the London and New York office of a premier global law firm.

Anuj has published numerous articles on diverse corporate law issues and is regularly ranked as a "recommended lawyer", "notable practitioner" by publications such as Legal 500, RSG and IFLR.

Representative Matters:

- **British Columbia Investment Management Corporation (BCI)**, in its acquisition alongside Brookfield and other investors of entire stake in Tower Infrastructure Trust, an InvIT that in turn holds Reliance Jio Infratel Private Limited (RJIPL);
- **insurance and InsurTech deals:**
 - **American Family Ventures and MassMutual Ventures** on their investment in Turtlemint Insurance Broker;
 - **TVS Capital, Faering Capital and A91 Capital** on their investment in Go Digit General Insurance Limited;
 - **Intact Ventures** on its investment in Acko General Insurance;
 - **Swiss Re** on its investment in Acko General Insurance;
 - **Ascent Capital and Ventureast** on their investment in Acko General Insurance;
 - **Edelweiss Insurance Brokers** on the investment by Arthur J Gallagher & Co; and
 - **Medi Assist Insurance TPA** on acquisition of Dedicated Healthcare Services TPA.



- **Usha Martin Limited** on sale of its steel division by way of a business transfer to Tata Steel;
- **Rakesh Gangwal**, co-founder of IndiGo Airlines on various matters relating to IndiGo;
- **India leg of global deals:**
 - **Clayton Dubilier & Rice (CD&R) and Solenis International** on merger of BASF's wet-end paper and water chemicals business with Solenis;
 - **GoDaddy** on its acquisition of Neustar's Registry business, a registry technology platform that includes an extensive portfolio of top-level domains;
 - **Salesforce** on its acquisition of Griddable Inc;
 - **Richline Group**, a wholly owned subsidiary of Berkshire Hathaway on its acquisition of The Aaron Group;
 - **Clayton, Dubilier & Rice (CD&R)** on its acquisition of Ashland Water Technologies; and
 - **Toshiba Tec, Japan** on its acquisition of retail solutions business from IBM.
- **Clearwater Capital** on the formation of Altico Capital, a credit platform, along with Abu Dhabi Investment Council and Varde Partners;
- **Julius Baer, Switzerland** on its acquisition of Merrill Lynch's wealth management business in India;
- **Apax Partners** on its investment in Shriram City Union Finance;
- **The Blackstone Group** on its investments in (i) FINO PayTech; and (ii) Multi Commodity Exchange of India;
- **Toshiba Machine, Japan** on its acquisition of L&T Plastics Machinery;
- **Hoshizaki Electric, Japan** on its acquisition of Western Refrigeration;
- **SIBUR Holding, Russia** on its joint venture with Reliance Industries to set up a butyl rubber production facility in India;
- **SFS Intec, Switzerland** on its acquisition of Indo Schottle Auto Parts;
- **Metropolis Healthcare Limited and its Promoters** on various transactions including:
 - investment by Carlyle and subsequently on Carlyle's exit;



- promoter level financing from KKR and other NBFCs and subsequent repayment thereof; and
- acquisition of Sanjeevani Pathology.
- **Mahindra & Mahindra** on its alliance with CIE Automotive, Spain pursuant to which (i) M&M acquired a stake in CIE Automotive; (ii) CIE Automotive acquired a majority stake in Mahindra Forgings; (iii) Mahindra Group and CIE Automotive contributed certain businesses to Mahindra Forgings;
- **Dhunseri Tea & Industries** on the sale of its branded tea business through a slump sale to Tata Consumer Limited;
- **Welspun Group** in various transactions including:
 - investment in Welspun Corp and Welspun Maxsteel by Apollo Global Management; and
 - common counsel in the joint venture for formation of Welspun Energy.
- **Mahyco India and its Promoters** on various transactions including:
 - investment by Rasi Seeds in Mahyco International Pte Limited (Singapore);
 - investment by International Finance Corporation (IFC) in Mahyco International Pte Limited (Singapore); and
 - joint venture with Indigo AG, Inc.